

To Whom It May Concern:

We recently bought some acreage and moved to the country, fulfilling a lifelong dream. Our new home, a charming territorial built by Alan Fernandez of AJF Custom Homes, L.L.C., is everything we expected and more.

Last December, after several months of looking at custom home lots and interviewing builders, we decided to go with a spec home on which Allen had just broken ground. Although the floor plan is what caught our eye, quality workmanship and value are what sold us on it. Having had five new homes, all tracts but feature-built to suit, we pretty much knew what we wanted, and our standards were high.

Conscientious and easy to work with. Alan was remarkably flexible and accommodating in customizing our new home to suit us. He met with us on site us weekly throughout the construction period to view and discuss progress, and was always available whenever we had any questions or concerns. All issues were addressed to our satisfaction in a timely and professional manner, making the entire process for us virtually hassle-free. Alan's dedication to client satisfaction is evident throughout our new home – which upon completion (three weeks earlier than scheduled), appraised out at \$7K more than what we paid.

AJF is, by any standards, an extraordinary builder. Based on our satisfaction, we would not hesitate to recommend Alan to friends and family, or to anyone looking for a quality-constructed custom home at an affordable price.

Please feel free to contact us with any questions. We may be reached at the telephone number and mailing address shown above.

Sincerely,

Douglas and Debbie